

Ter Molen Watkins & Brandt, LLC

www.twbfundraising.com

Will your development staff be ready to pivot to the new normal?

Philanthropic screening is something you can do today to find actionable prospects and prepare your team when we begin to see the light at the end of the tunnel.

Ter Molen Watkins & Brandt is an authorized DonorSearch training partner. Drawing on information from dozens of unique philanthropic and wealth datasets, DonorSearch will help your team identify actionable prospects through publicly available information on real estate, stock holdings, and documented giving to other charities in your area.

Our consultant team brings expertise in fundraising for Y's both as consultants and as staff in the following areas:

- Major Gift and Fundraising Capacity Building
- Interim and Transition Counsel
- Campaign Planning & Oversight
- Board and Volunteer Leadership Development
- Executive Recruitment

For more information on TW&B, DonorSearch, and to access our blog and library of educational resources, visit us at <https://twbfundraising.com/>.

And speaking of visiting...TW&B is offering 30-minute strategy sessions to discuss your fundraising questions. Simply email us at info@twbfundraising.com to start a virtual conversation now and we'll meet you in person in St. Louis!

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